

AJ Bell Fundamentals

Aggregated target market information

| Product | Objective | Target Market | Customers' knowledge and experience | Customers' financial situation with a focus on ability to bear losses | Customers' risk tolerance and compatibility of risk/ reward profile of the product with the target market | Risk Indicator | Customers' objectives and needs | Customers who should not invest | Distribution channel |
|--------------|---|-------------------------------------|--|---|--|--|--|---|--|
| Fundamentals | The objective of the Fundamentals service is to curate a list of funds and ETFs, both active and passive, that the AJ Bell Investments Research team have researched and identified the potential to achieve their stated investment objective This is an information only service | UK retail advised digital investors | Designed for use by investors with at least basic knowledge of investments which are to be managed in accordance with a specific investment objective and policy | Investors must be prepared to accept fluctuations in the value of capital including capital loss and accept the risks of investing in capital markets, including having the ability to bear 100% capital loss | Due to the volatility of markets and specific risks of investing in shares in an investment, investors should have a risk tolerance that is commensurate with the risk target of the investment in which they are invested | Risk indicator will be on the KIID and/or factsheet of the selected investment(s) | Investors in Fundamentals should aim to be invested for the medium to long term; defined as at least five years Fundamentals are designed for investors that want to gain access to an investment managed according the investment objective and policy of the investment | Those who: 1. Have no risk tolerance 2. Need a guaranteed income or portfolio return 3. Have low financial resilience 4. Have low financial capability, except where there is a financial adviser 5. Have a time horizon shorter than five years | Investment advice, exclusively on AJ Bell Investcentre |